



GETABSTRACT REVIEW OF

The Trusted Learning Advisor

The Tools, Techniques and Skills You Need to Make L&D a Business Priority

Build Your Trusted Learning Advisor Toolkit

Too often, L&D professionals stand on the periphery of their organizations' business strategy – taking orders rather than acting as collaborative partners.

In *The Trusted Learning Advisor*, L&D expert Keith Keating explains how to make corporate learning a strategic business cornerstone by becoming a “Trusted Learning Advisor.” The *Trusted Learning Advisor* provides tools and techniques to help L&D leaders build strong stakeholder relationships, develop a deep understanding of business needs, and position themselves as indispensable in shaping the future of workplace learning and performance.

Discussion Questions

1. Where would you place yourself on the “L&D Maturity Level” scale: Training Administrator, L&D Practitioner, L&D Business Partner, Learning Consultant, or Trusted Learning Advisor?
2. Discuss key competencies a trusted learning advisor must develop to effectively support organizational growth.
3. Discuss the importance of building trust between learning advisors and employees. How can this trust be established and maintained?
4. What role do learning advisors play in fostering a culture of innovation within an organization?

“Ultimately, being a Trusted Advisor is about being committed to providing value within the context of the customer you’re serving.”

The Trusted Learning Advisor

Keith Keating

Additional resources



The Inclusive Language Field Guide



The Ultimate Guide to Developing Leaders



Learning and Development

STEP 1

Have your team read the [getAbstract summary](#).

STEP 2

Schedule a team meeting to discuss the questions below.

STEP 3

Have a discussion with your team.