



GETABSTRACT REVIEW OF

Performance Consulting

Moving Beyond Training

A performance consultant identifies an organization's business goals, performance needs, training needs and work environment needs.

STEP 1

Have your team read the getAbstract summary.

STEP 2

Schedule a team meeting to discuss the questions below.

STEP 3

Have a discussion with your team.

Discussion Questions

- 1. Which of the summary's main concepts or ideas relate to our current business issues/initiatives/goals/concerns?
- 2. Which resources would the SoCal gas need to carry out this initiative?
- 3.Did you enjoy the summary? Why/why not?

"We must make the transition to the performance platform in order to truly represent a value-added service to the clients and employees we support."

Performance Consulting

Dana Gaines Robinson and James C. Robinson

Additional resources







Learning and Development Moving from Training



to Performance



and Fast



Flat, Fluid, Scaling for Success



Levers



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