

## GETABSTRACT REVIEW OF **Getting to “Yes And”**

### The Art of Business Improv

Learn to apply the skills you need to be a successful improviser and start taking note of your successes when you think on your feet. Share your success with your team weekly and encourage them to do the same.

### Discussion Questions

1. What are the basic fundamentals that facilitate improvisation and how can you adopt them?
2. Share an example of a time when you successfully improvised.
3. How can improv/pre-call planning help with your self-awareness?
4. What can you and your team get better at doing based on the concepts from this summary?
5. What would success look like if you and your team implemented the ideas from this summary?

#### STEP 1

Have your team read the [getAbstract summary](#).

#### STEP 2

Schedule a team meeting to discuss the questions below.

#### STEP 3

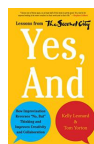
Have a discussion with your team.

*“Improvisation...is a deliberate strategy that draws on intelligence in concert with instinct.”*

**Getting to “Yes And”**

Bob Kulhan and Chuck Crisafulli

### Additional resources



Yes, And



Happy Accidents



Adapt

