

GETABSTRACT REVIEW OF

Coaching and Feedback for **Performance**

Leading from the Center

The coaching relationship is based on trust, commitment and the desire to help employees grow and succeed. Coaches must be authentic, available, accessible, knowledgeable and focused on assisting employees.

STEP 1

Have your team read the getAbstract summary.

STEP 2

Schedule a team meeting to discuss the questions below.

STEP 3

Have a discussion with your team.

Discussion Questions

- 1. What is the difference between coaching, feedback, performance reviews and mentoring?
- 2. How can we implement the "Four Principles for Effective Coaching?"
- 3. What does "GAPS" mean?
- 4. How will the summary's ideas and concepts make a difference to you and your co-workers?

"Each coaching situation is different, and each individual will have different needs in terms of your support."

Coaching and Feedback for Performance

Duke Corporate Education

Additional resources



Coaching



Feedback



The Weekly Coaching Conversation



The Tao of Coaching



Mastering Coaching

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