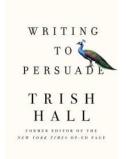


Writing to Persuade

How to Bring People Over to Your Side

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Step1 Haveyour team read the "Writing to Persuade" getAbstract summary. To access the abstract, click on the book cover.

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Step 3: Have a discussion with your team.

"In your persuasive writing, remember that scaring people and being negative does not generally agree with our fundamental natures."



Trish Hall
Author

Discussion Questions

- 1. Which of the 15 observations are you most adept at? Which do you find yourself needing improvement on?
- 2. What points in the summary do you agree with? What points do you not agree with? Share why.

Take away

Writing to urge or persuade another person takes a combination of skill and understanding. Write in your own voice and let your words and sentences reflect your individuality and your experiences.

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