

MEETING IN A BOX

Head, Heart & Guts

How the World's Best Companies Develop Complete Leaders

To navigate today's complex business environment, leaders must be compassionate and brave, as well as savvy. Mature leaders combine head, heart and guts, and use wisdom to solve problems.

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How the World's Best Companies
Develop Complete Leaders

DAVID L. DOTLICH, PETER C. CAIRO
& STEPHEN H. RHINESMITH

- **Step 1:** Have your team read the getAbstract summary of [Head, Heart & Guts](#). To access the summary, click on the book cover.
- **Step 2:** Schedule a team meeting to discuss the questions below.
- **Step 3:** Have a discussion with your team.

“Global companies need leaders and managers who thrive on change, and whose actions reflect the highest level of integrity.”

Head, Heart & Guts

David L. Dotlich, Peter C. Cairo and
Stephen Rhinesmith Jossey-Bass

Discussion Questions

1. What is our current blend of heart, head and guts? Is it the right blend for future growth and sustainability?
2. What are our unseen competitive advantages?
3. What are our “internal cultural limitations?” How do we break the limitations we identify?
4. How are we developing future leaders with head, heart and guts?
5. Are we identifying who wants to lead? What do we do with someone who has leadership potential?

Additional resources:



Mike Sarraille & George Randle
interview (journal)



Henna Inam
interview (journal)



Leadership Channel